

Indian Renewable Energy Development Agency Limited

*India's largest pure-play
green financing entity*

Corporate Presentation

February 2025

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A photograph of a wind farm at dusk or dawn. Several large wind turbines are visible, their silhouettes standing against a dark, hazy sky. The turbines are arranged in rows across a field. In the background, there are dark, rolling hills or mountains. The overall mood is serene and industrial.

IREDA at a glance today

About us | IREDA is India's largest pure-play green financing NBFC, with strategic role in RE sector as MNRE's dedicated financing entity



India's Largest Pure-play Green Financing NBFC

- Over 37 years of experience with ₹ 2,215 Bn cumulative sanctions & ₹ 1,432 Bn cumulative disbursements till 9MFY25
- Comprehensive suite of financial products & services for RE sector
- Infrastructure Finance Company status (RBI)
- Systemically Important Non-Deposit Taking NBFC status (RBI)



Ministry of New & Renewable Energy's Dedicated Financing Entity

- 75% owned by Government of India
- Awarded Navratna Central Public Sector Enterprise by DPE
- Implementation / Nodal agency for several prominent MNRE schemes



Performance Track Record

- Includes Credit Ratings namely from ICRA, Care, India Ratings, Acuite of AAA (Stable)
- BBB-(Stable) International rating by S&P global
- Rated 'Excellent' as per MOU with MNRE for FY21 to FY24



Committed to High Standards of Corporate Governance

- Published FY24 annual audited results in 19 days & Q3 FY25 audited results in 9 days - fastest in India's Banking & NBFC space
- Awarded Gold in "Corporate Governance" & "CSR & Sustainability" at the 14th PSE Excellence Awards 2024
- Awarded "CMD of the Year" under "Miniratna Category" at the 13th PSE Excellence Awards 2023

Sectors served | Presence across RE sectors with a comprehensive suite of products & services from construction to commissioning



Traditional RE technologies



Solar



Biomass & Cogeneration



Hydro



Waste to Energy



Wind



Ethanol



Transmission



Energy Efficiency & Conservation



Emerging RE technologies



Battery Storage System



Pumped Storage Hydro



Electric Vehicle & Charging Infra



Smart Meters



Green hydrogen & Derivatives



RE Component Manufacturing



Products offered from conceptualization to commissioning



Project Term Loans



Project Specific Loan



Refinancing of Loans



Loan Syndication



Top-up loans



Payment on order instruments



Loans against Securitization of future cashflows



Letter of comfort/Letter of undertaking



Guarantee assistance scheme to RE suppliers, developers, manufacturing & EPC contractors for bid security

Journey so far | IREDA has grown from strength to strength since its inception in 1987

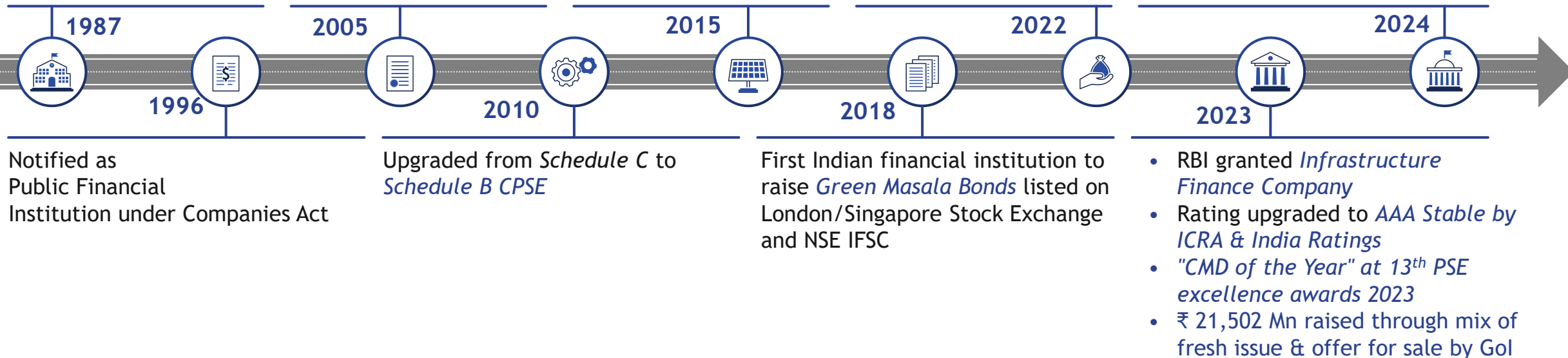
Incorporated as a dedicated Financial Institution under erstwhile Department of Non-Conventional Energy Sources, Ministry of Energy, Gol

ISO certification by Bureau of Indian standards (BIS)

Conferred *Miniratna (Category-I)* Status by MNRE

- *Equity infusion of ₹15,000 Mn by Gol*
- Received award for *Best performing NBFC for highest Loan Sanctions and Disbursements in 2021-22 in the RE Sector* by AREAS

- *Navratna Status* by DPE
- *BBB-(Stable)* from S&P global
- *Gold in "Corporate Governance" & "CSR & Sustainability"* at the 14th PSE Excellence Awards 2024
- Completed setup of Wholly Owned Subsidiary at IFSC-GIFT City



Shareholder Value Creation | Successful IPO listing in Nov'23...

₹ 21,502 Mn

Raised through mix of fresh issue & offer for sale by Government of India

38.59x

IPO subscription overall excluding anchor investors

105.18x

Qualified Institutional Bidders subscription

22.98x

Non-institutional investors subscription

...as well as ranked 2nd highest value-creator in India by ET¹

Only PSU in the list of Top 5 value creators in India

₹ 557,507 Mn

Market Cap
(January '25 Avg²)

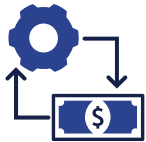
217.7%

Market Cap
(% change)²

1. Economic Times; 2. Market capitalization and % change calculated as per NSE historical share price data - January'25 average calculated from January 1 to January 28, 2025; % change calculated based on closing price as on date of listing

9MFY25 Highlights | Multiple exceptional achievements by IREDA in the current year

Business Size and Growth¹

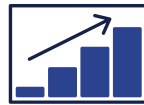


₹ 689,596 Mn
Gross Loan Portfolio
(~36% YoY growth)

₹ 310,868 Mn
Sanction
(~129% YoY growth)

₹ 172,361 Mn
Disbursement
(~41% YoY growth)

Profitability²



2.70%
NIM

₹ 11,968 Mn
PAT
(~31% YoY growth)

1.76% / 13.01%
RoA / RoE

Asset Quality



~87%
% Secured Loans

1.50%
Net NPA

~73%
% portfolio in RE generation
projects which are already
commissioned

Borrowings



₹ 579,306 Mn
Total Borrowings¹

5.72%
Cost of Funds²

AAA/Stable
Credit Rating from ICRA,
Care, India Ratings, Acuite

Capital Structure¹



₹ 98,421 Mn
Net worth

19.63%
CRAR

5.89 times
Gearing Ratio

A large solar farm with rows of solar panels tilted at an angle, set against a clear blue sky. The panels are arranged in a grid-like pattern, and the ground is dry and brown. The text "Performance Highlights" is overlaid in the center.

Performance Highlights

Performance Highlights

1 Business growth & financial performance

- 1A Large India RE market | Track record of growth | Diversified asset book | High-quality assets | Stable profitability
- 1B Stable capital profile | Access to cost-effective long-term sources of borrowing | Judicious liability management

2 Comprehensive appraisal & efficient monitoring & recovery

- 2A Comprehensive data-based credit appraisal process | Risk-based pricing
- 2B Efficient post-disbursement project monitoring and recovery processes

3 Competitive Strengths

- 3A Strategic role in Government of India initiatives in the Renewable Energy sector
- 3B Digitized processes with presence across India for operational scalability & borrower centricity
- 3C Cycle tested Board & Management Team with in-depth Sector Expertise

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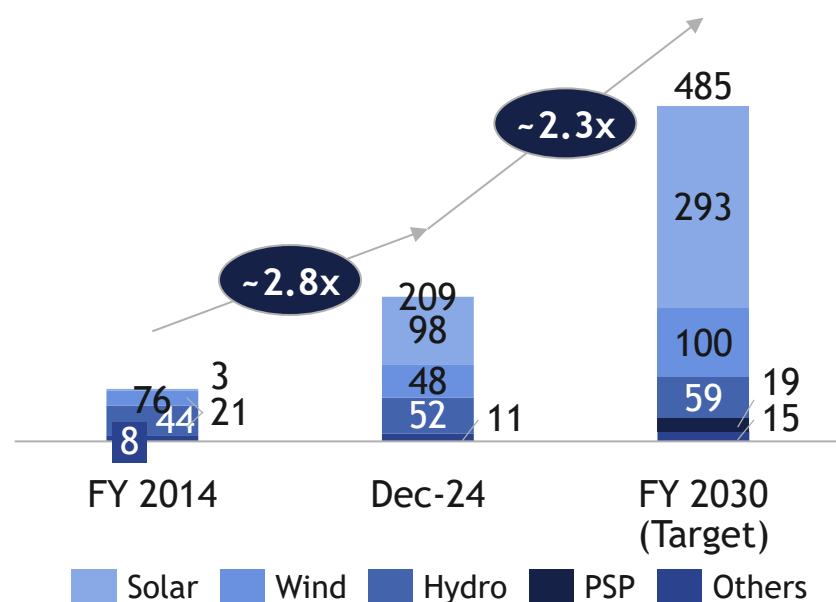
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1A Large India RE market

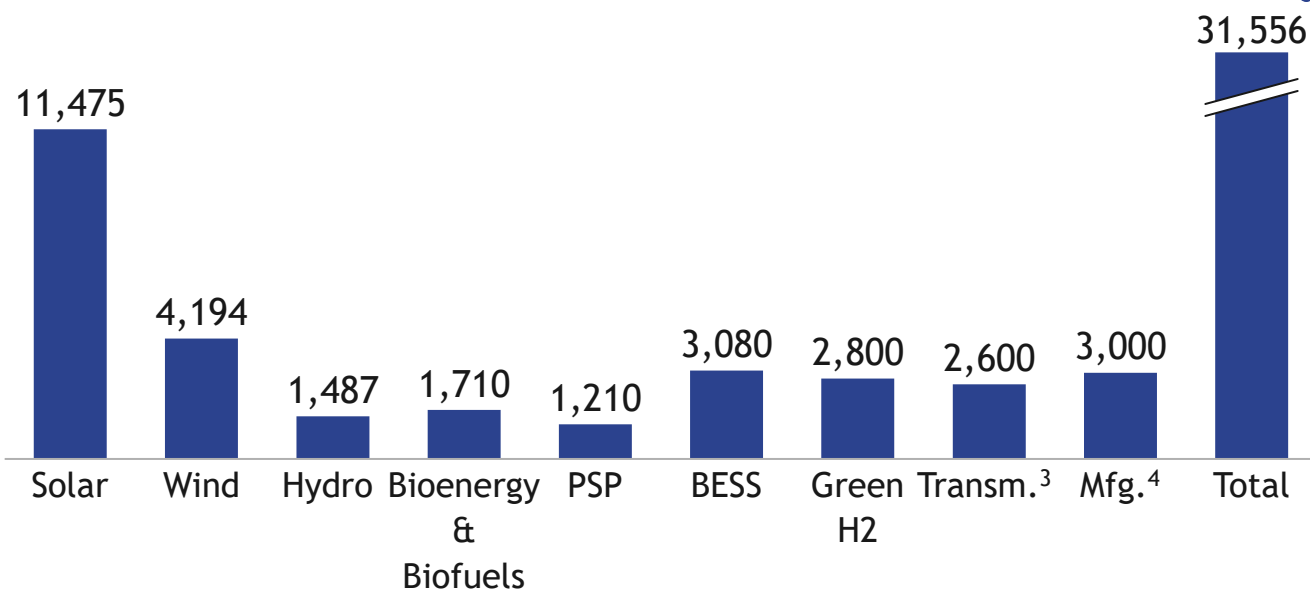
India's RE installed capacity has grown by ~2.8x in the last decade & further targeted to grow by 2.3x by 2030 ...

Installed RE capacity(GW)¹



... with an expected required investment of over ₹ 31,550 Bn across RE sectors till 2030

Projected investment till 2030 (₹ Bn)²



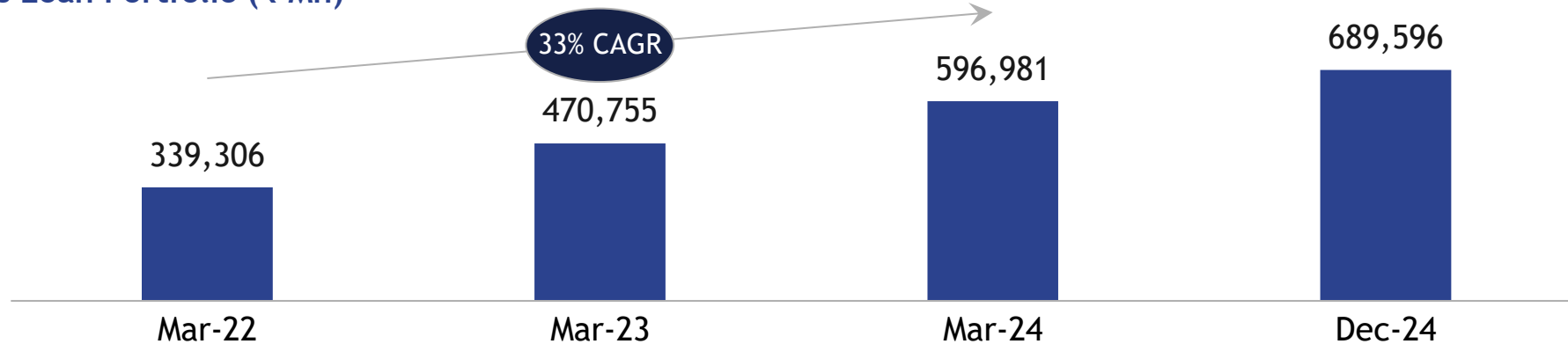
FY26E MNRE budget allocation is at INR 265 bn, a 50%+ increase, vs FY25 revised estimate of INR 179 bn

1. Central Electricity Authority 2. Economic Survey of India 2024 3. Transmission 4. RE Manufacturing (Includes Solar Modules, Wind Turbines & Hydrogen Electrolyzer)
Abbreviations: PSP: Pumped Storage Projects; BESS: Battery Energy Storage Systems; Green H2: Green Hydrogen & its derivatives

1A Track record of growth

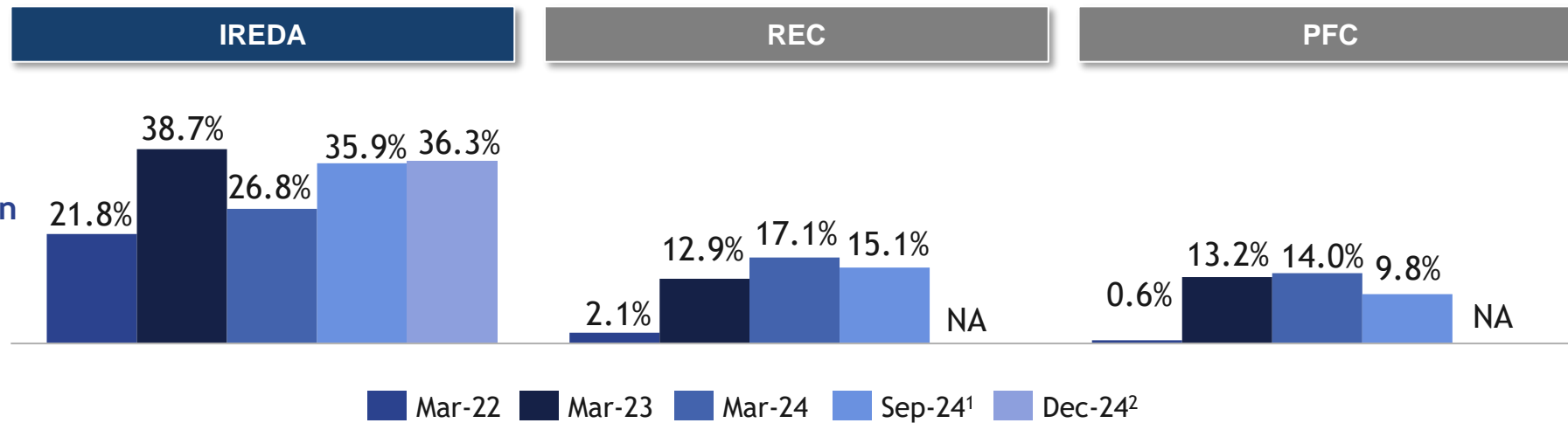
Consistent Growth in Gross Loan Portfolio

Gross Loan Portfolio (₹ Mn)



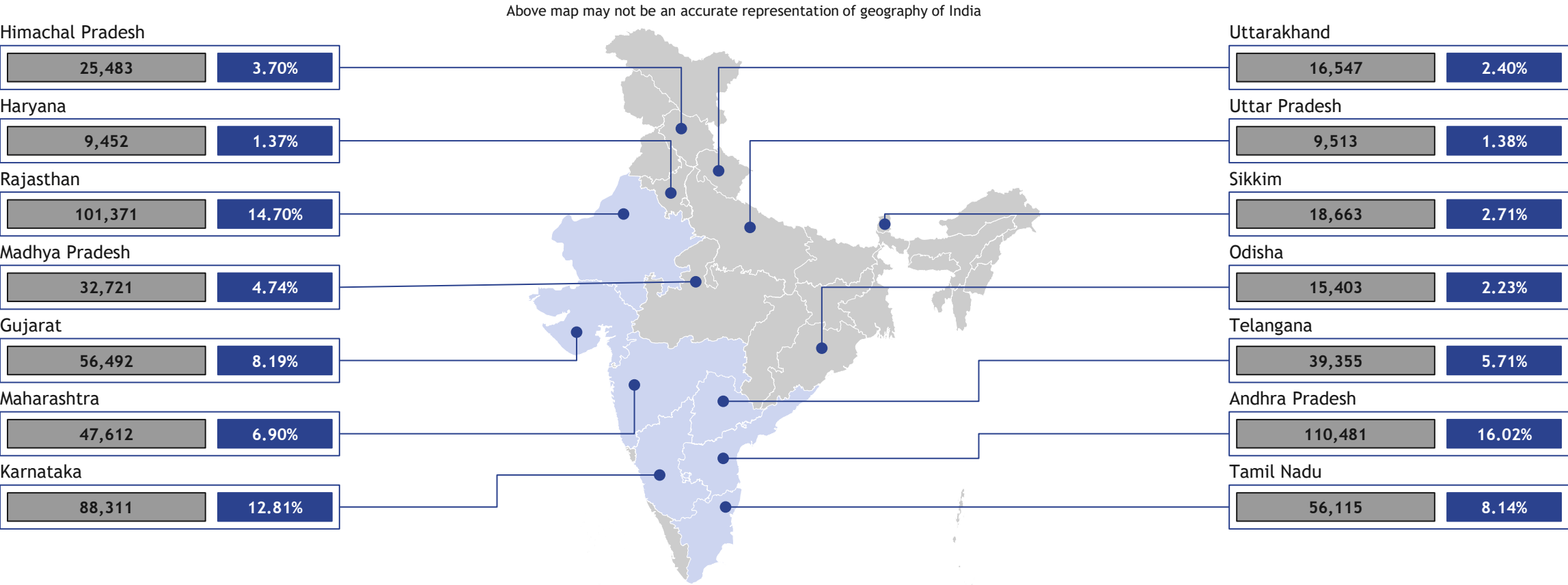
Faster growth in Gross Loan Portfolio vs. Peers

Y-o-Y Growth in GLP (%)



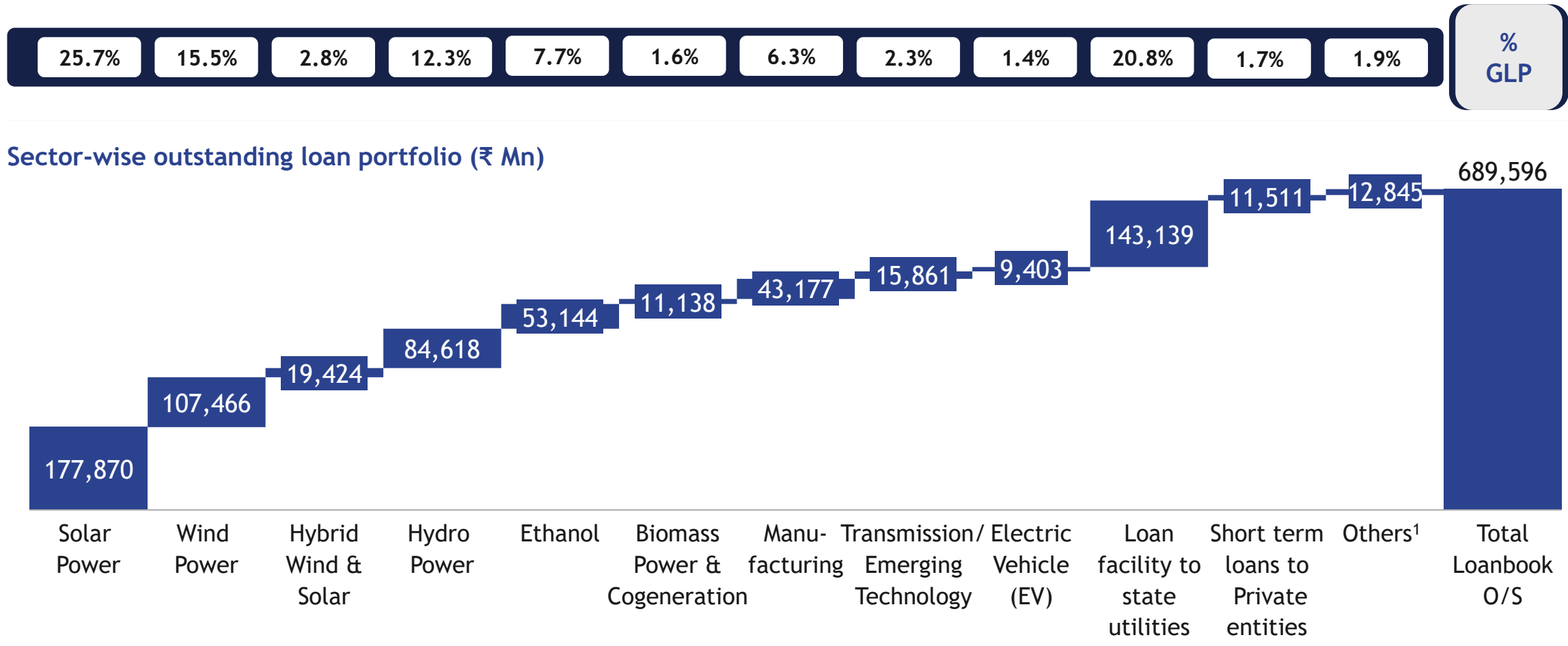
Diversified asset book (1/2)- geographically diversified

States with more than 5% share in Gross Loan Portfolio Loans outstanding¹ as of Dec 31, 2024 (in ₹ Millions) Percentage of Gross Loan Portfolio



Loans outstanding stated are for states with >1.0% of gross loan portfolio; Loans outstanding also include ₹ 62,077 Mn (9.00% of Gross Loan Portfolio) representing multiple states including Arunachal Pradesh, Assam, Bihar, Chhattisgarh, Delhi, Jammu & Kashmir, Jharkhand, Kerala, Ladakh, Manipur, Puducherry, Punjab and West Bengal; where projects are spread across multiple states, and where parts of the project are located across territories such that it is not possible to attribute the project to one state

Diversified asset book (2/2)- sectorally diversified

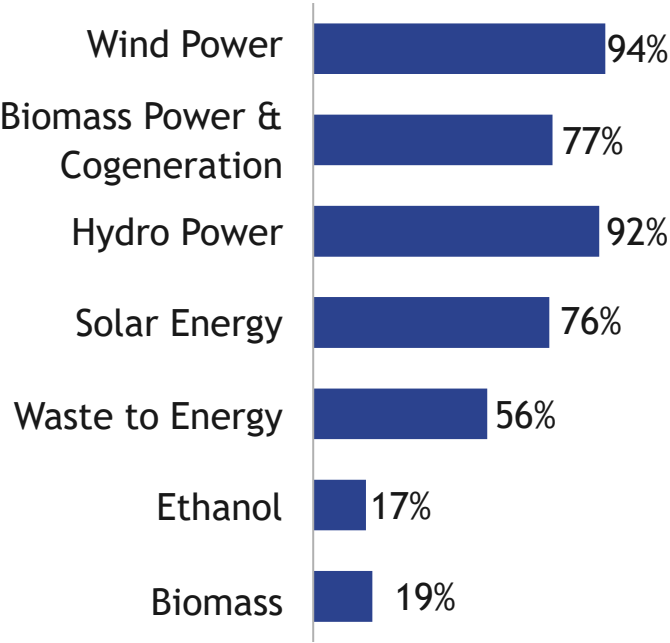


Data as on Dec 31, 2024 1. Others includes Waste to Energy, Energy Efficiency & Conservation, Biomass (Briquetting, Gasification & Methanation from Industrial Effluents), Guaranteed Emergency Credit Line, and National Clean Energy Fund

High-quality assets

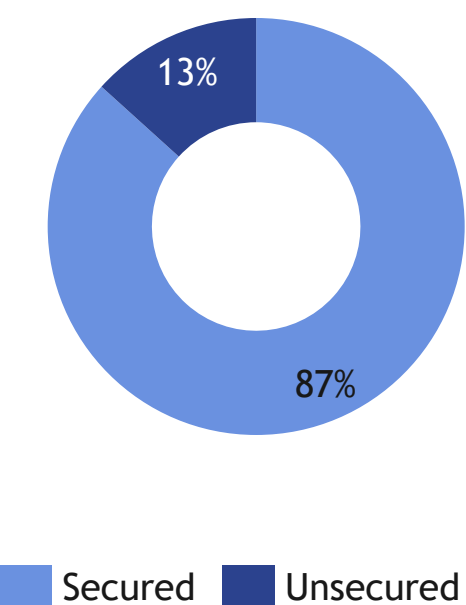
73% of loan portfolio in RE generation projects¹ already commissioned

Share of commissioned projects across assets as % of Outstanding loans



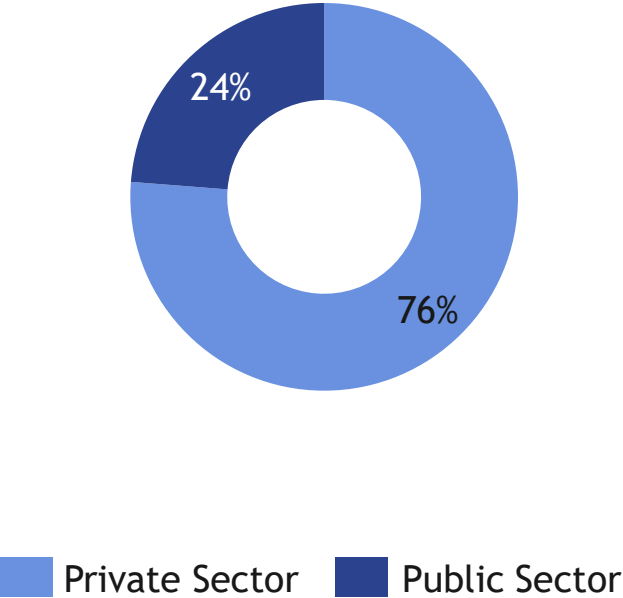
87% of Gross Loan Portfolio secured

Share of secured projects as % of Outstanding loans



76% of loans provided to private sector entities

Share of private sector projects as % of Outstanding loans

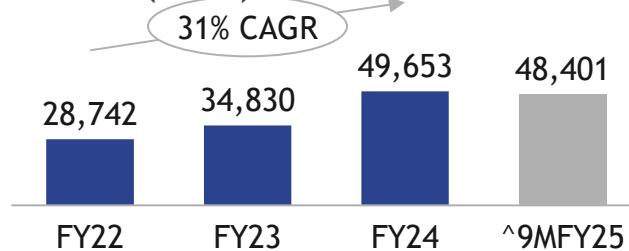


1. Loans to State Utilities, Short term loans to private entities, E-mobility, Energy efficiency & conservation, Manufacturing, Transmission, amongst others are not included under generation projects

Stable Profitability

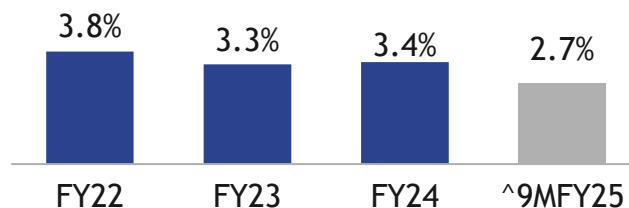
Growing Total Income...

Total Income (₹ Mn)



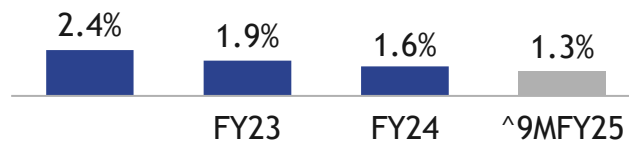
...with range-bound NIMs...

NIM (%)



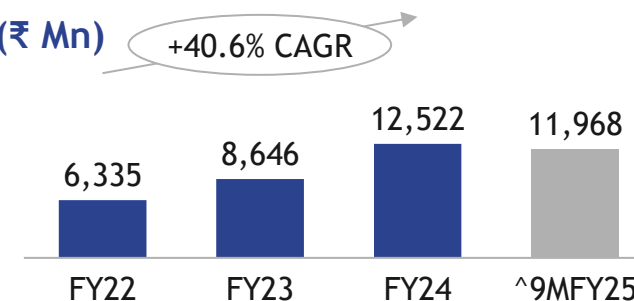
...And Declining Credit Costs

Credit Cost (%)

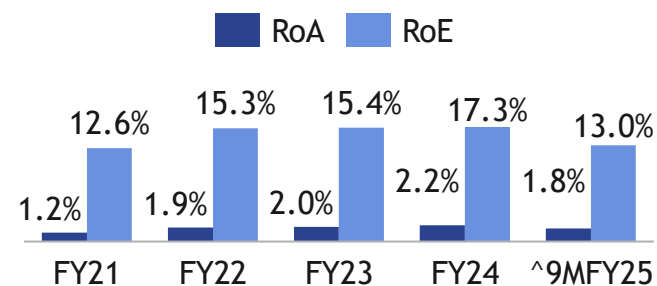


Leading to growing PAT...

PAT (₹ Mn)



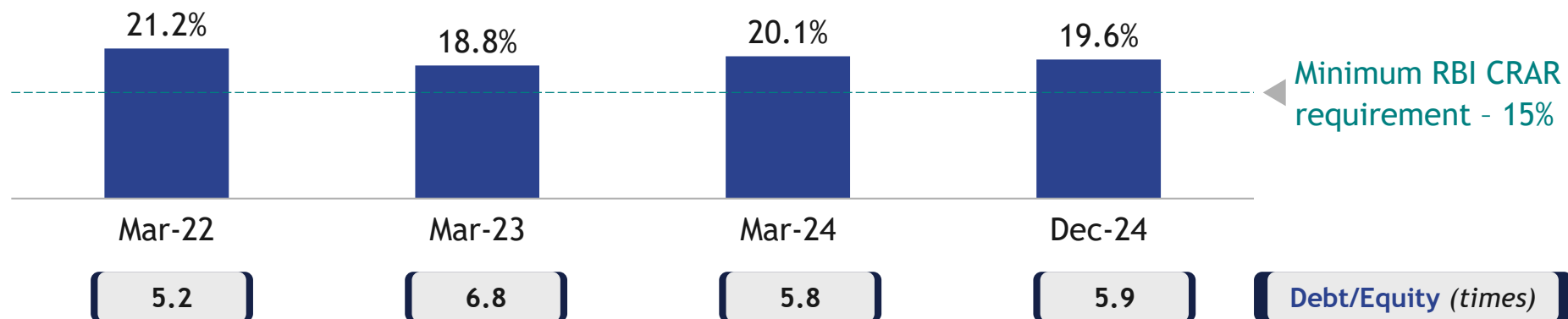
...And improving Returns



Capital profile meeting RBI guidelines

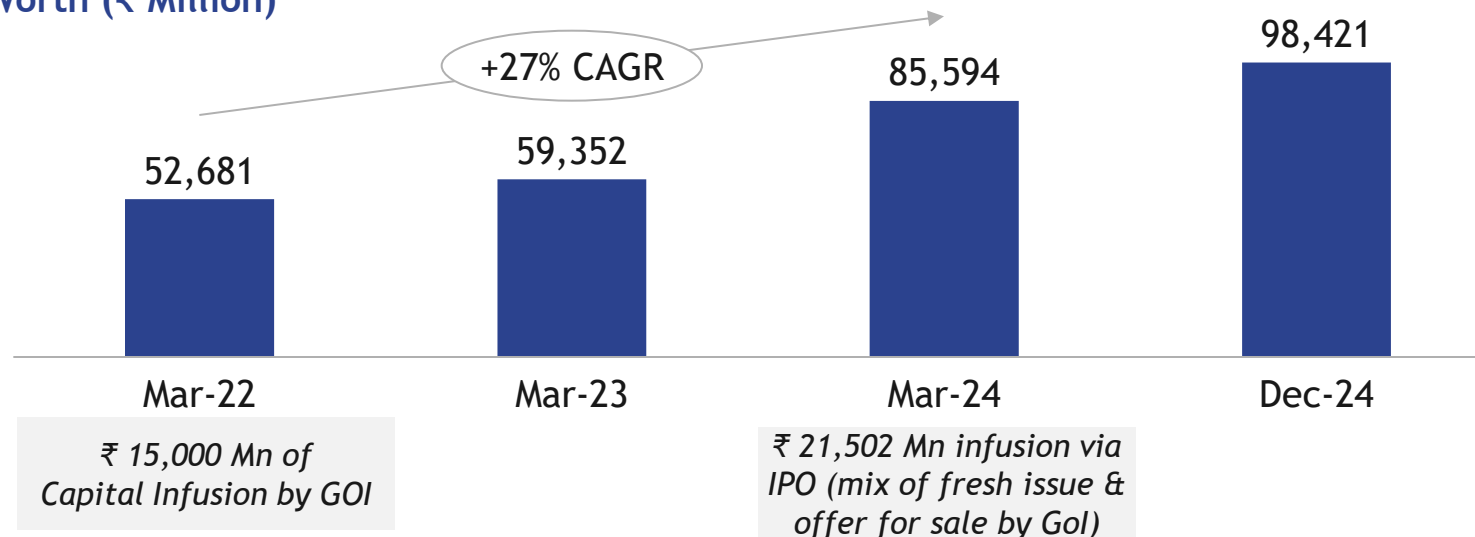
CRAR above minimum RBI requirement

Capital to Risk-weighted Assets Ratio (%)



Consistent increase in Net Worth

Net Worth (₹ Million)

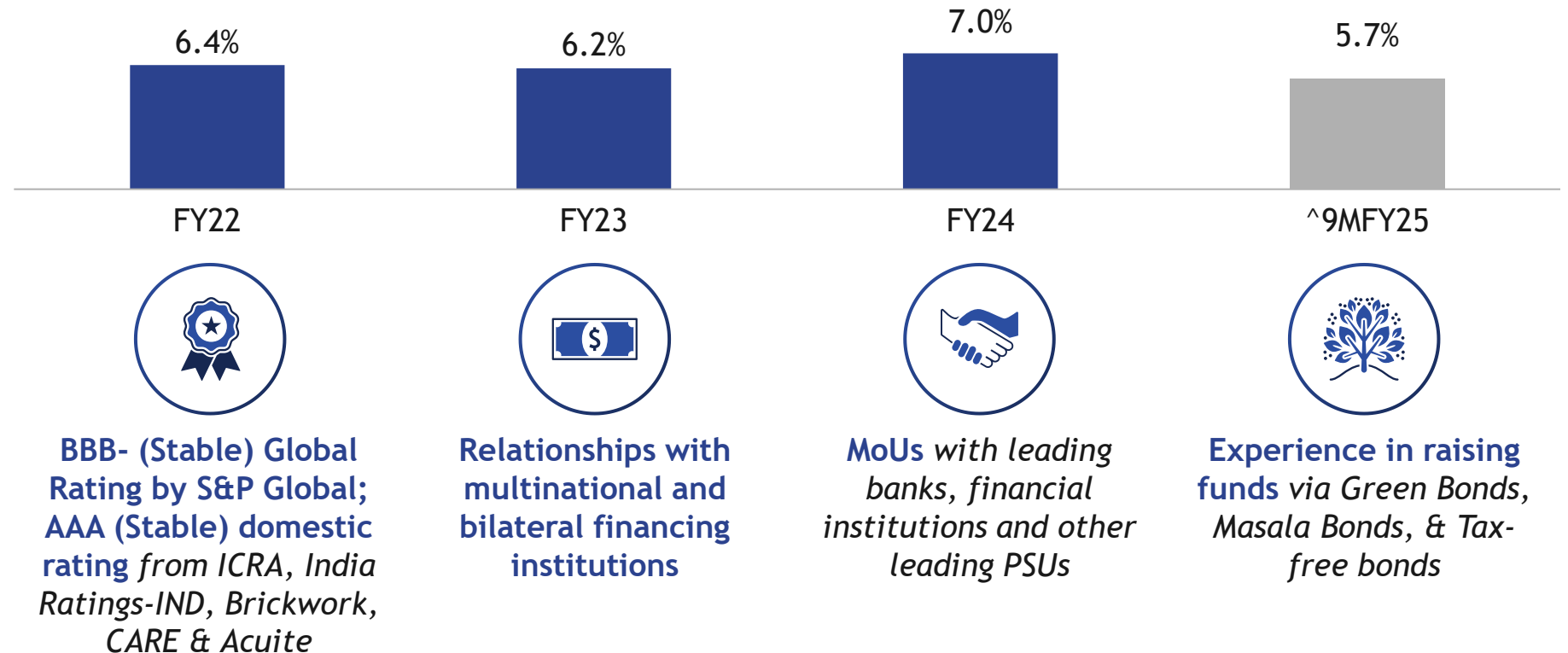


Access to cost-effective long-term sources of borrowing

Low cost of funds...

...enabled by key strengths for IREDA

Average cost of borrowing (%)

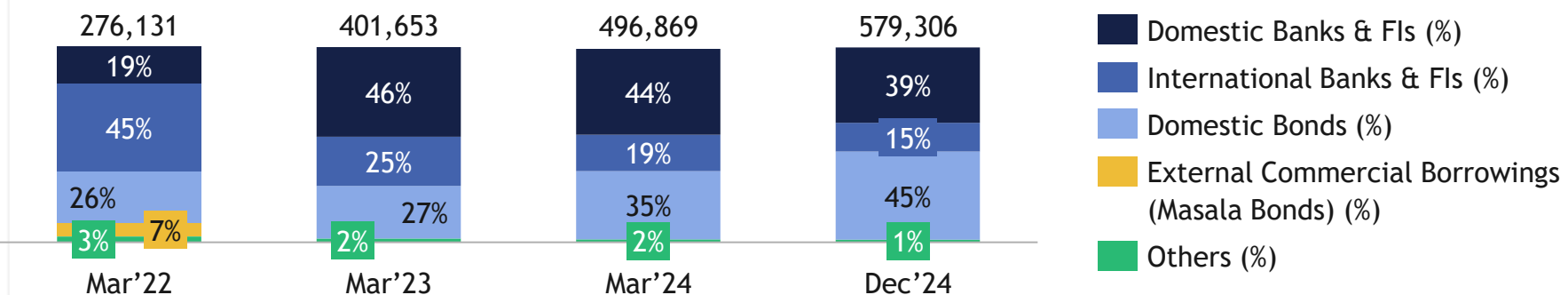


Judicious approach towards liability management

Liquidity Risk Management

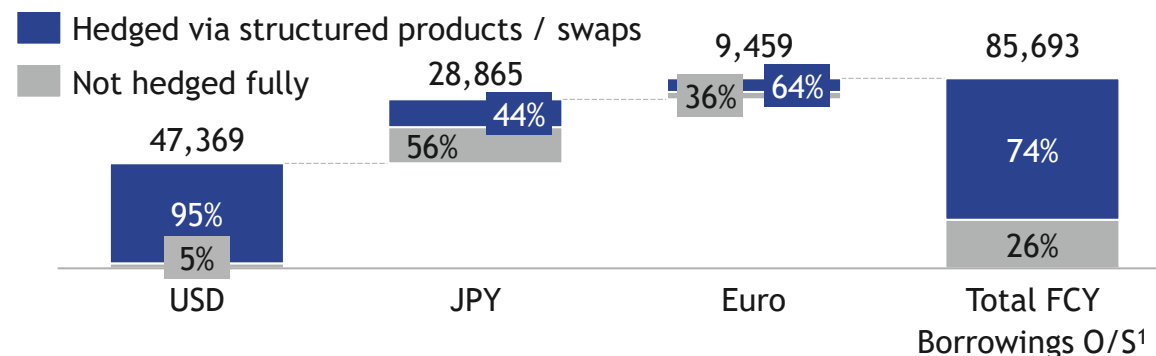
Diversified borrowing sources across Domestic banks, International Fls & Bonds

Total Outstanding (O/S) Borrowings (₹ Mn) & split by source (%)



Foreign Exchange & Derivative Risk Management

74% of O/S FCY borrowings are fully hedged via Structured Products /SWAPs
Further, ~5% of O/S FCY Borrowings are partially hedged



Interest Rate Risk Management

72% of O/S Borrowings are fixed rate

- 73% of INR borrowings are fixed rate
- 66% of FCY borrowings are fixed rate

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Comprehensive data-based credit appraisal process and risk-based pricing



Risk informed appraisal

Appraisal informed by understanding of high sensitivity risks impacting each RE sector and project type



Over 37 years of appraisal experience

Information & experience of industry performance across parameters such as OEM, EPC and O&M performance, Technology utilization, etc.



Proprietary Credit Risk Rating System

7 key risks areas captured to yield project risk rating- incld. Permitting risk, execution risk, offtake risk, sponsor risk, generation risk, operating risk, project funding & financial risk



Multiple internal checks

- 3 step internal validation leading upto sanction
- Internal Screening committee (includes Chief Risk Officer) to assess viability of loan proposal
 - Independent Financial concurrence to validate project viability model compliances & other relevant documentation
 - Final approval by Sanctioning authority



Site Visits

Site visits by IREDA officers & independent engineer to assess on-ground progress at various stages of implementation

Efficient post-disbursement project monitoring and recovery processes

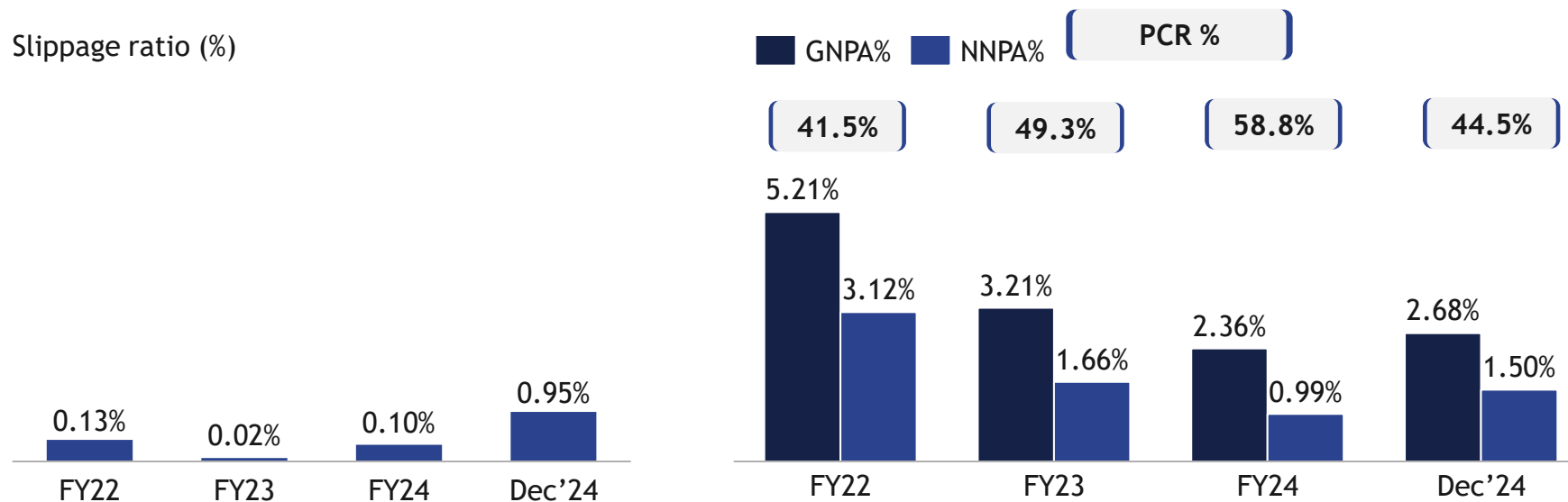
Proactive monitoring minimizing slippage & improving asset quality

- PLF/CUF
- Balance/Transaction review for TRA & DSRA accounts
- Any changes in Guarantor Net worth
- Compliances with security conditions

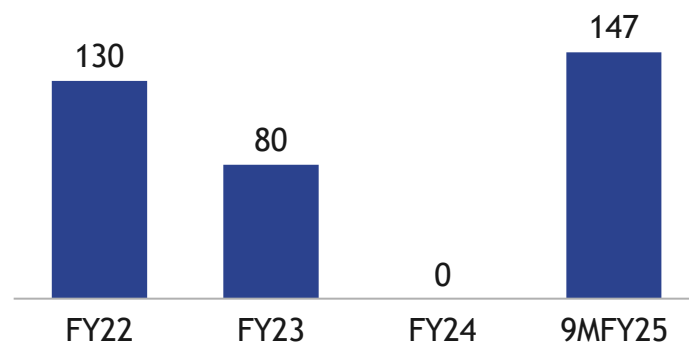
Multiple resolution frameworks pursued to maximize recovery

- One-time settlement
- Legal action before NCLT or DRT under SARFAESI
- Restructuring

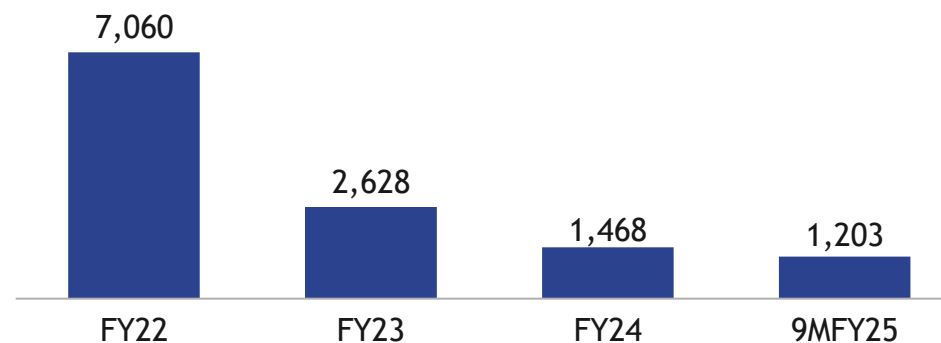
Slippage ratio (%)



Write-offs (₹ Mn)



Upgradation/Recovery (₹ Mn)



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Strategic role in GOI initiatives in the Renewable Energy sector

Implementing agency



National Programme on High Efficiency **Solar PV Modules** under the Production Linked Incentive Scheme (Tranche I)



CPSU Scheme Phase-II for setting up 12,000 MW grid-connected **solar PV power projects**



Solar and wind GBI Schemes



National Clean Energy Fund Refinancing Scheme

Central Nodal agency



Programme on **Energy from Urban, Industrial and Agricultural Wastes/Residues**, as part of the National Bioenergy Programme (Phase I)



Schemes to Support **Manufacturing of Briquettes and Pellets** and **Promotion of Biomass** (non-bagasse)

Advantages conferred due to regular & structured interaction with Govt. of India



Access to potential Business opportunities



Deep understanding of schemes and policies



Ability to appraise project risk from a policy & regulatory perspective

Digitized processes with presence across India for operational scalability & borrower centricity

Tech enabled processes

Online Loan Application



Digital process for loan applications



Pre & post-disbursement documentation

Customer Portal



To track real-time application progress



To see any outstanding tasks or next steps

360-degree ERP-enabled operations



Internal ERP System



Finance & Accounts



Loan origination & management system



Liability management system



Inventory management & project monitoring



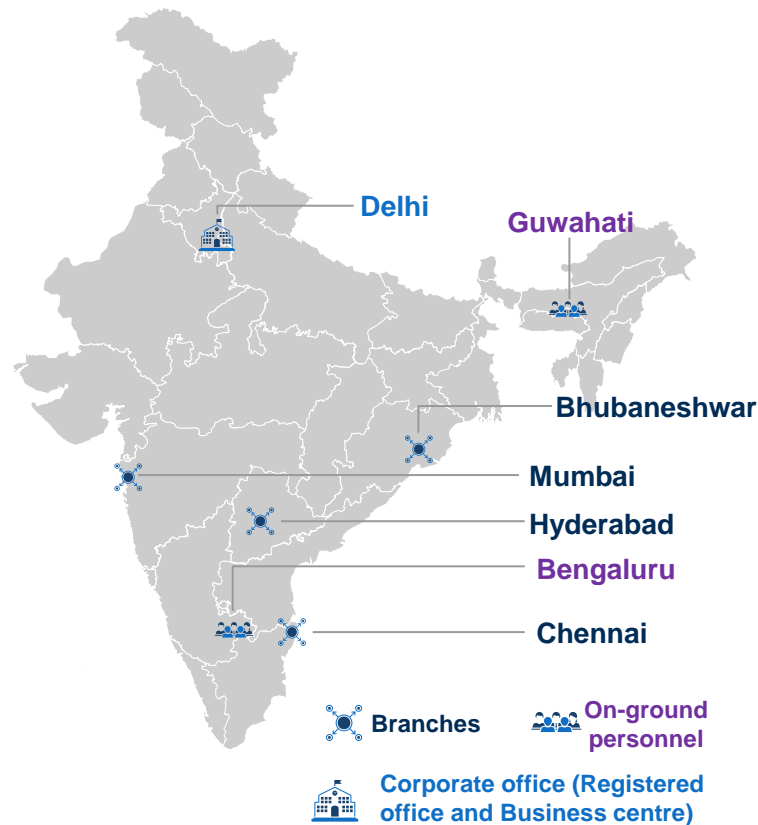
Credit risk rating system



Legal, and environmental & social screening

Unlock operational efficiencies & create data backed insights

Physical Presence Across India¹



Ease of access for customers

Periodic Stakeholder Meets

Direct connect with IREDA leadership across physical & virtual modes



Transparency & insights for product refresh

Cycle-tested Board & Management Team with in-depth sector expertise

Senior Management and Board of Directors



Shri Pradip Kumar Das
Chairman &
Managing Director
30+ years of exp.



Dr. Bijay Kumar Mohanty
Director (Finance) & CFO
25+ years of exp.



Shri Padam Lal Negi
Government
Nominee Director
30+ years of exp



Smt. Ekta Madan
Company Secretary & Compliance
Officer
15+ years of exp



**Dr. Jaganath Chennakeshava
Murthy Jodidhar**
Independent Director



Shri Ram Nihal Nishad
Independent Director



Smt. Rohini Rawat
Independent Director

Professionally Qualified Employee Base

26-31
years

Average range of work experience
of the Management in Banking Finance,
Power, and Renewable Energy

>28
years

Average work experience
of Department Heads

>19
years

Average work experience of Employees

~88%

% of total employees who are
professionally qualified with Engineering,
Finance, Legal, HR, Risk & IT backgrounds

>27%

% of female representation in total
workforce

Campus recruitment from institutions such as
IITs, IIMs, XIMB

An aerial photograph of a two-lane asphalt road that curves through a series of rolling green hills. The hills are covered in dense vegetation, with some areas appearing to be cleared for agriculture. In the distance, more mountain ranges are visible under a cloudy sky. A small dark vehicle is traveling along the road in the lower foreground. The text "Way Forward" is overlaid in white on the left side of the image.

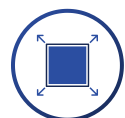
Way Forward

Maintain our leadership in traditional RE sectors & enhance presence in new and emerging green technologies

Strategy



Form partnerships with banks to enable consortium financing to support large-sized loans



Develop evolved understanding of material risks for emerging RE sectors



Invest in capability development of employees



Early movers in financing emerging RE sectors

Initial Achievements



MoUs signed for co-lending & co-origination of RE projects with leading banks, financial institutions and other leading PSUs



Dedicated business development and appraisal team already in place



2,081 training man-days completed in FY23-FY24 and multiple global forum engagements



Sanctioned loans for Green Ammonia, Smart Meters, EV fleet, EV charging infra & Pumped Hydro projects

ENERGY FOR EVER



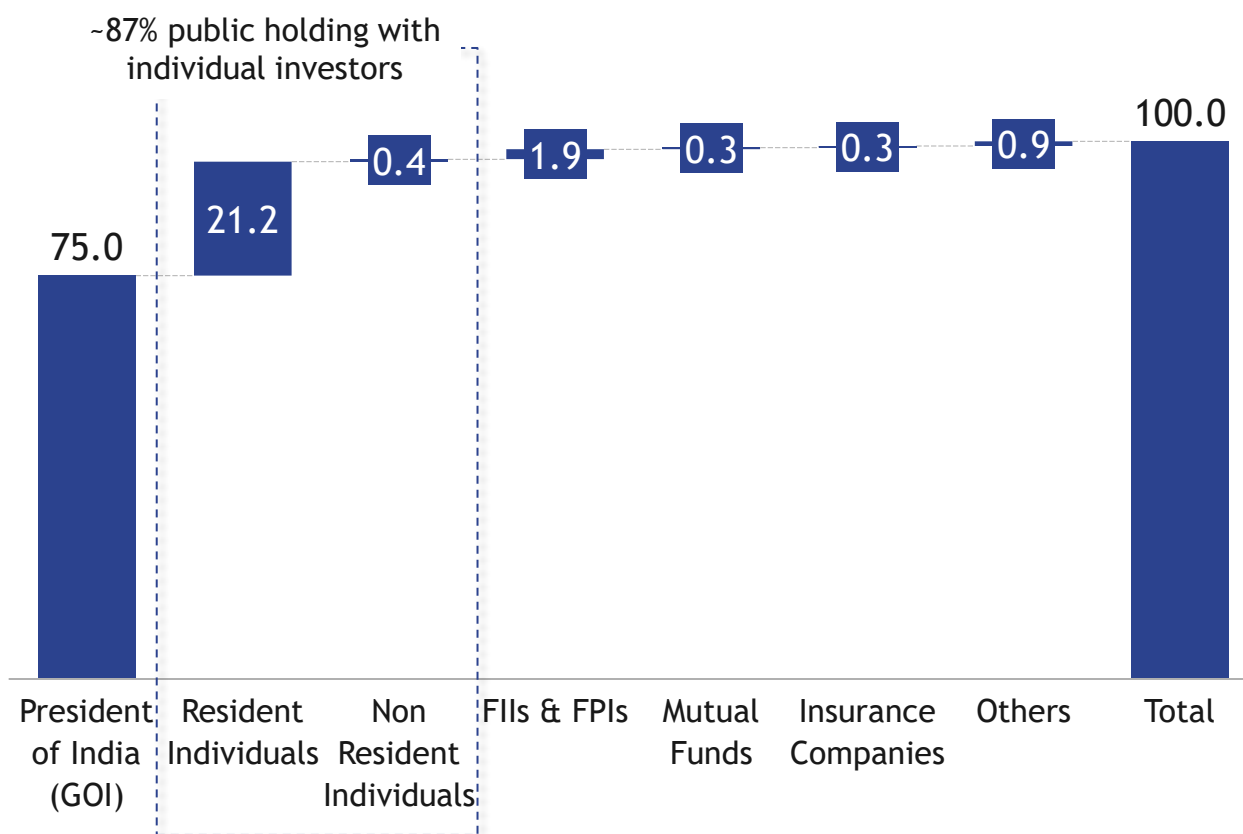
**इरेडा
IREDA**

ONCE IREDA ALWAYS IREDA
(A Navratna CPSE)

Appendix

Shareholding pattern | 75% holding with GoI & 25% with investors; >85% of the public holding with retail investors

Split of shareholding amongst investor segments (%)
as on 31st Dec 2024



Shareholders as on 31 st Dec 2024	% Holding
President Of India (GoI)	75.00%
Resident Individuals	21.24%
Vanguard Total International Stock Index Fund	0.35%
Vanguard Emerging Markets Stock Index Fund	0.33%
Government Pension Fund Global	0.28%
Societe Generale - Odi	0.21%
Vanguard Fiduciary Trust Company Institutional Total International Stock Market Index Trust II	0.18%
ICICI Prudential Life Insurance Company Limited	0.12%
HDFC Mutual Fund - HDFC Multi Cap Fund	0.10%
American Century ETF Trust- Avantis Emerging Markets Equity ETF	0.06%
Life Insurance Corporation of India	0.05%
Vanguard FTSE All-World Ex-US Index Fund	0.05%
Others	2.03%

Summary Statement of Assets & Liabilities (Standalone)

Particulars	As at December 31, 2024	As at March 31, 2024	As at March 31, 2023	As at March 31, 2022
Assets				
Financial assets				
(a) Cash and cash equivalents	2,219.75	742.13	1,384.50	1,311.75
(b) Bank balance other than (a) above	11,186.37	6,616.72	8,162.41	3,955.19
(c) Derivative financial instruments	5,172.43	4,837.85	5,740.52	3,983.30
(d) Trade receivables	53.35	60.17	50.13	45.27
(e) Loans	680,458.15	587,750.89	4,62,269.23	3,31,744.48
(f) Investments	7,590.82	993.39	993.03	992.68
(g) Other financial assets	321.49	254.21	318.06	318.21
Total	707,002.36	601,255.36	4,78,917.88	3,42,350.88
Non-financial assets				
(a) Current tax assets (net)	1,809.22	1,554.07	1,439.24	1,298.45
(b) Deferred tax assets (net)	3,478.63	2,894.43	3,010.02	3,220.59
(c) Property, plant and equipment	2,012.37	2,063.95	2,128.43	2,301.06
(d) Capital work-in-progress	-	-	1,392.63	1,283.33
(e) Right of use asset	1,450.08	1,498.85	158.58	176.53
(f) Other non-financial assets	16,890.49	16,737.53	17,423.24	16,453.21
Total	25,640.79	24,748.83	25,552.14	24,733.17
Total assets	732,643.15	626,004.19	5,04,470.02	3,67,084.05
Liabilities and equity				
Liabilities				
Financial liabilities				
(a) Derivative financial instruments	368.26	2,080.19	1,514.69	1,825.75
(b) Payables				
(i) Total outstanding dues of micro enterprises and small enterprises	-	10.29	2.53	6.23
(ii) Total outstanding dues of creditors other than micro enterprises and small enterprises	9.11	62.75	42.50	45.47
(c) Debt securities	262,980.31	177,136.11	1,08,432.83	92,291.39
(d) Borrowings (other than debt securities)	309,831.12	313,238.36	2,86,726.64	1,77,346.75
(e) Subordinated liabilities	6,494.75	6,494.12	6,493.33	6,492.60
(f) Other financial liabilities	24,981.11	13,402.99	13,354.34	8,355.99
Total (a)	604,664.66	512,424.81	4,16,566.86	2,86,364.18
Non-financial liabilities				
(a) Provisions	11,079.17	9,911.10	11,181.58	10,559.66
(b) Other non-financial liabilities	18,478.48	18,074.02	17,369.88	17,479.08
Total (b)	29,557.65	27,985.12	28,551.46	28,038.74
Equity				
(a) Equity share capital	26,877.65	26,877.65	22,846.00	22,846.00
(b) Other equity	71,543.19	58,716.61	36,505.70	29,835.13
Total (c)	98,420.84	85,594.26	59,351.70	52,681.13
Total liabilities and equity	732,643.15	626,004.19	5,04,470.02	3,67,084.05

Summary Statement of Profit & Losses

S.No	Particulars	For nine-month ended December 31, 2024	Year ended March 31, 2024	Year ended March 31, 2023	Year ended March 31, 2022
I	Revenue from operations				
i)	Interest income	47,142.54	48,224.05	33,738.27	27,132.21
ii)	Fees and commission income	671.55	600.09	373.33	1,063.86
iii)	Net gain/ (loss) on fair value changes on derivatives	97.57	(112.55)	124.28	(14.73)
iv)	Other operating income	471.10	927.77	583.87	417.65
	Total revenue from operations (I)	48,382.76	49,639.36	34,819.75	28,598.99
II	Other income	18.00	13.55	10.69	142.56
III	Total income (I+II)	48,400.76	49,652.91	34,830.44	28,741.55
IV	Expenses				
i)	Finance cost	30,373.08	31,641.02	20,884.38	15,872.51
ii)	Net translation/transaction exchange loss	422.24	(165.28)	240.26	458.90
iii)	Impairment on financial instruments	1,077.86	(627.17)	665.79	1,798.99
iv)	Employee benefits expenses	602.18	713.19	630.93	588.18
v)	Depreciation, amortization and impairment	280.79	303.48	234.98	232.43
vi)	Others expenses	721.40	765.22	711.86	1,357.09
vii)	Corporate social responsibility expenses	184.81	215.07	69.74	95.06
	Total expenses (IV)	33,662.36	32,800.53	23,437.94	20,403.16
V	Profit/ (loss) before exceptional items and tax (III-IV)	14,738.40	16,852.38	11,392.50	8,338.39
VI	Exceptional items	-	-	-	-
VII	Profit/ (loss) before tax (V-VI)	14,738.40	16,852.38	11,392.50	8,338.39
VIII	Tax expense				
	(i) income tax	3,311.85	4,130.31	2,531.73	3,111.96
	(ii) deferred tax	(541.65)	199.79	214.48	(1,108.83)
IX	Share of profit/ (loss) in associate	-	-	-	-
X	Profit/ (loss) for the period from continuing operations (VII-VIII+IX)	11,968.20	12,522.28	8,646.29	6,335.26
XI	Profit/ (loss) for the period	11,968.20	12,522.28	8,646.29	6,335.26

Key Financial Ratios

Particulars	For nine-month ended December 31, 2024	Year ended March 31, 2024	Year ended March 31, 2023	Year ended March 31, 2022
Yield on Term Loans (%)	7.51%	9.33%	8.44%	9.14%
Cost of Funds (%)	5.72%	7.01%	6.23%	6.41%
Interest Spread (%)	1.79%	2.32%	2.21%	2.73%
Net Interest Margin (%)	2.70%	3.40%	3.32%	3.75%
Return on Assets (%)	1.76%	2.22%	1.98%	1.89%
Return on Equity (%)	13.01%	17.28%	15.44%	15.33%
Debt Equity Ratio	5.89x	5.80x	6.77x	5.24x
CRAR (%)	19.63%	20.11%	18.82%	21.22%
GNPA (%)	2.68%	2.36%	3.21%	5.21%
NNPA (%)	1.50%	0.99%	1.66%	3.12%
Provision Coverage Ratio (Stage III)	44.52%	58.80%	49.25%	41.45%